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INDIA

Pioneer Distilleries Limited
Subsidiary of United Spirits Limited

Level 6, UB Tower
#24, Vittal Mallya Road,
Bengaluru 560 001

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Fax: +91 80 3985 6862
info@pioneerdistilleries.com

February 12, 2018

BSE Limited,
(Regular Office & Corporate Relations Dept.)
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
Scrip Code: 531879

National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
Bandra Kurla Complex
Bandra (E), Mumbai - 400 051.
Scrip Code: PIONDIST

Dear Sir/Madam,

**Sub: Intimation of un-audited results for the quarter and nine months ended
December 31, 2017**

The Board of Directors of the Company at their meeting held today, considered and taken on record the un-audited financial results of the Company for the quarter and nine months ended December 31, 2017 ("UFR"). The Limited Review Report ("LRR") thereon received from the Statutory Auditors of the Company was placed at the said Board Meeting. UFR along with the LRR in respect of this UFR are being uploaded on to your websites along with this letter.

Thanking you,

Yours Faithfully,
For **Pioneer Distilleries Limited**



Akshara B L
Company Secretary

Attachments: as above

PIONEER DISTILLERIES LIMITED

Roxana Towers, Ground Floor, M.No.7-1-24/1/RT/G1&G2, Greenlands, Begumpet, Hyderabad 500 016
 Tel: +91 04 66747388 | Fax: +91 40 66747386 | Web: www.pioneerdistilleries.com | Email: info@pioneerdistilleries.com
 Corporate Identity Number: L24116TG1992PLC055108

Statement of Unaudited Financial Results for the quarter and nine months ended December 31, 2017

Rs in Lakhs

PARTICULARS	3 months ended	3 months ended	3 months ended	9 months ended	9 months ended	Previous year
	December 31, 2017	September 30, 2017	December 31, 2016	December 31, 2017	December 31, 2016	ended March 31, 2017
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1 Income						
(a) Revenue from operations	3,363	2,826	2,599	9,876	6,195	9,660
(b) Other income (refer note 3)	189	1,544	-	12,100	1,655	1,658
Total income	3,552	4,370	2,599	21,976	7,850	11,318
2 Expenses						
(a) Cost of materials consumed	1,857	2,699	2,001	8,007	4,666	7,191
(b) Changes in Inventories of Finished goods and work in progress	681	(829)	(151)	(264)	(160)	193
(c) Excise duty	-	-	2	12	10	14
(d) Employee benefit expense	225	280	148	751	513	766
(e) Finance costs	560	551	502	1,658	1,397	1,932
(f) Depreciation and amortisation expense	823	805	707	2,420	2,010	2,733
(g) Other expenses	761	713	696	2,308	2,001	2,836
Total expenses	4,907	4,219	3,905	14,892	10,437	15,665
3 Profit / (loss) before exceptional items and taxation (1-2)	(1,355)	151	(1,306)	7,084	(2,587)	(4,347)
4 Exceptional items (net)	-	-	-	-	-	-
5 Profit / (loss) before taxation (3+4)	(1,355)	151	(1,306)	7,084	(2,587)	(4,347)
6 Income tax expense						
(a) Current tax	(30)	(50)	-	120	-	-
(b) Deferred tax charge/(credit)	(418)	3	(452)	2,159	(699)	(1,339)
(c) MAT credit utilised/ (availed)	30	50	-	(120)	-	-
7 Profit / (loss) for the period (5-6)	(937)	148	(854)	4,925	(1,888)	(3,008)
8 Other comprehensive income/ (expenses)						
<i>Items that will not be reclassified to profit or loss</i>						
Remeasurements of post-employment benefit obligations	-	-	-	-	-	(12)
Total other comprehensive income for the year, net of tax	-	-	-	-	-	(12)
9 Total comprehensive income/ (expenses) (7+8)	(937)	148	(854)	4,925	(1,888)	(3,020)
10 Paid-up equity share capital (Face value of Rs.10 each)	1,339	1,339	1,339	1,339	1,339	1,339
11 Earnings/ (loss) per share of Rs. 10/- each (not annualised)						
Basic and diluted (Amounts in Rs.)	(7.00)	1.11	(6.38)	36.79	(14.10)	(22.47)



PIONEER DISTILLERIES LIMITED

**Statement of Unaudited Financial Results for the quarter and nine months ended
December 31, 2017**

Notes:

1. Pioneer Distilleries Limited ('the Company') is primarily engaged in the business of Extra Neutral Alcohol, Malt Spirit, Indian Made Foreign Liquor ('IMFL') and allied products. Since all these segments meet the aggregation criteria as per the requirements of Ind AS 108 on 'Operating segments', the management considers these as a single reportable segment.
2. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent possible.
3. The Company is entitled to government grant from the State of Maharashtra for setting up Projects in notified rural area in the form of refund of taxes under Maharashtra Value Added Tax Act, 2002. During the quarter ended June 30, 2017, the Company had received Eligibility Certificate of Rs. 11,880 lakhs for Mega Subsidy Phase II Project from the Government of Maharashtra under Package Scheme of Incentives, 2007. Consequently, Government Grant of Rs. Nil, Rs. 1,514 lakhs and Rs. 10,366 lakhs had been recognised during the quarter ended December 2017, September 2017 and June 2017 respectively representing VAT up to the period ended then. Similar grant recognised in comparative period is Rs. Nil during the quarter ended December 2016, Rs. 1,655 lakhs for the nine months ended December 2016 and year ended March 2017.
4. The Company has entered into a tie-up manufacturing agreement with United Spirits Limited ('USL'), the holding company. In terms of this agreement, the Company manufactures, under USL's supervision, brands owned and marketed by USL. Under the arrangement, the Company is entitled to bottling fees and other risk and rewards of the activity rests with USL. Under Ind-AS on 'Revenue', the Company has assessed its relationship with USL to be that of an agent and has accordingly -

- a. recorded the income under tie-up manufacturing agreement which is included in Revenue from operations as detailed below:

Rs. in lakhs

	Three Months Ended			Nine Months Ended		Year Ended
	31/12/2017	30/09/2017	31/12/2016	31/12/2017	31/12/2016	31/03/2017
Income	177	141	148	423	335	445



- b. gross sales, excise duty and cost of goods sold (the net impact of which is nil) as indicated below in the respect of these operations are not disclosed by the Company.


Rs. in lakhs

	Three Months Ended			Nine Months Ended		Year ended
	31/12/2017	30/09/2017	31/12/2016	31/12/2017	31/12/2016	31/03/2017
Gross sales	16,602	12,522	11,596	39,144	26,905	40,344
Excise duty	(14,041)	(10,602)	(9,803)	(33,122)	(23,998)	(33,674)
Cost of goods sold	(2,561)	(1,920)	(1,793)	(6,022)	(2,907)	(6,670)
Net impact	-	-	-	-	-	-

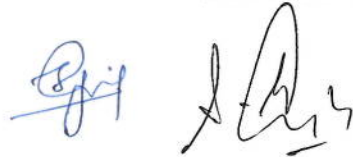
- The results for quarter and nine months ended December 31, 2016 and the previous year ended March 31, 2017 have been reviewed/ audited respectively, by the Company's previous statutory auditors.
- Previous period's figures have been regrouped/ reclassified to conform to the current period's presentation for the purpose of comparability.
- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on February 12, 2018.

By authority of the Board

Place: Bangalore
Date: February 12, 2018


B. V. Krishna Reddy
Managing Director
DIN-07293482





Price Waterhouse & Co Chartered Accountants LLP

Independent Auditors' Report on Review of Interim Results for the quarter ended December 31, 2017

The Board of Directors
Pioneer Distilleries Limited
Roxana Towers, Ground Floor
M.No.7-1-24/1RT/G1&G2 Greenlands
Begumpet, Hyderabad - 500016

1. We have reviewed the unaudited financial results of Pioneer Distilleries Limited (the "Company") for the quarter ended December 31, 2017 which are included in the accompanying 'Statement of Unaudited Financial Results for the quarter and nine months ended December 31, 2017' (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. (a) The financial results of the Company for the quarter and nine months period ended December 31, 2016 were reviewed by another firm of Chartered Accountants who issued their unmodified conclusion, vide their report dated February 6, 2017.

(b) The financial statements of the Company for the year ended March 31, 2017 were audited by another firm of Chartered Accountants, who issued an unmodified opinion vide their report dated May 10, 2017.

Our conclusion is not qualified in respect of these matters.

For Price Waterhouse & Co Chartered Accountants LLP
Firm Registration Number: 304026E/ E-300009
Chartered Accountants



Gautam Dharamshi
Partner
Membership Number: 042393

Bangalore
February 12, 2018

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Price Waterhouse & Co. (a Partnership Firm) converted into Price Waterhouse & Co Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLLPIN AAC-4362) with effect from July 7, 2014. Post its conversion to Price Waterhouse & Co Chartered Accountants LLP, its ICAI registration number is 304026E/E-300009 (ICAI registration number before conversion was 304026E)